

## Semi-Automatic Shrink Machine Application Survey Form

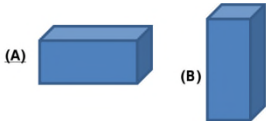
**End User**

Company Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
 Contact Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Telephone No. \_\_\_\_\_  
 Fax \_\_\_\_\_  
 E-mail \_\_\_\_\_

**Dealer**

Company Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_  
 Contact Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Telephone No. \_\_\_\_\_  
 Fax \_\_\_\_\_  
 E-mail \_\_\_\_\_

1. What is the minimum package dimension (L x W x H):
  
2. What is the maximum package dimension (L x W x H):
  
3. What is the weight of the largest package:
  
4. What type of package is it?
  
5. Circle which direction is the package traveling?  
 [Short direction leading (A) or Long edge leading (B)]



6. What speed does the customer want to run the machine at?  
 Desired package speed for smallest item:  
 Desired package speed for largest item:
  
7. Will the machine be loaded by hand or from a production line conveyor?
  
8. If from a production line, what is the line speed?
  
9. Will customer want the Magnetic Arm Hold Down?



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10. Will customer want a Power Discharge Conveyor to transfer product from L-Sealer directly into shrink tunnel?
11. Is the customer planning to move this system around to different locations in his/her plant?
12. Would the customer benefit from the L-Sealer and shrink tunnel being on one common frame with one power cord?
13. What type of film will be used?
  - a. Polyolefin shrink film
  - b. Polyethylene shrink film
  - c. Polyethylene bagging film
14. What gauge of shrink film will be used?
15. Does customer want a full enclosure or Bulls Eye wrap?
16.
  - a. Is the customer looking for a dust cover?
  - b. A nice looking retail package
  - c. Industrial type package
17. What is the line height?
18. Product flow (right to left - standard) or (left o right - custom)?
19. What voltage does your customer require - 110V or 220V?
20. What time frame do you have for getting a machine in place?
21. Do you have a budget for this project?
22. What stage of the sales cycle is this project in?
  - a. Selecting a vendor
  - b. Requesting a quote
  - c. Submitting for final approval
  - d. Funds already approved

**Sealer Sales, Inc.**